



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 27

CTC
Market Report
• Good demand.
• liquoring Assams irregularly easier.
• Medium Assams and Cachars seen followed similar trend.

Buying Analysis
• Major Blenders: : Selective.
• Western India : Operated on liquoring teas
• Exporters : Some enquiry on bolder brokens Other Internal/Local: Fair Support

Orthodox
Market Report
• Good demand.
• Select few tippy and good liquoring invoices on offer readily absorbed. Whole Leaf and Broken grades sold at irregularly lower rates.
• Fannings followed a similar trend. Secondary grades irregular and at times tended lower.

Buying Analysis
• Middle East : Active.
• CIS: Operated
• Hindustan Unilever: Selective on smaller brokens

DUST
Market Report
• Good demand.
• Liquoring Assams maintaining quality firm to occasionally dearer.
• Dooars and Cachars tended lower.

Buying Analysis
• Hindustan Unilever: Active TCPL : Selective
• Western India : Operated on liquoring lines
• Other Internal and Local : Good Support

Darjeeling
Market Report
• Good demand.
• Well made whole leaf grades sold well in line with quality. Remainder sold at lower levels with some outlots being witnessed. Greenish brokens and fannings were readily absorbed while remaining teas met with resistance with many remaining unsold.
• TCPL : Active. Exporters: Operated. Local and Other Internal : Selective.

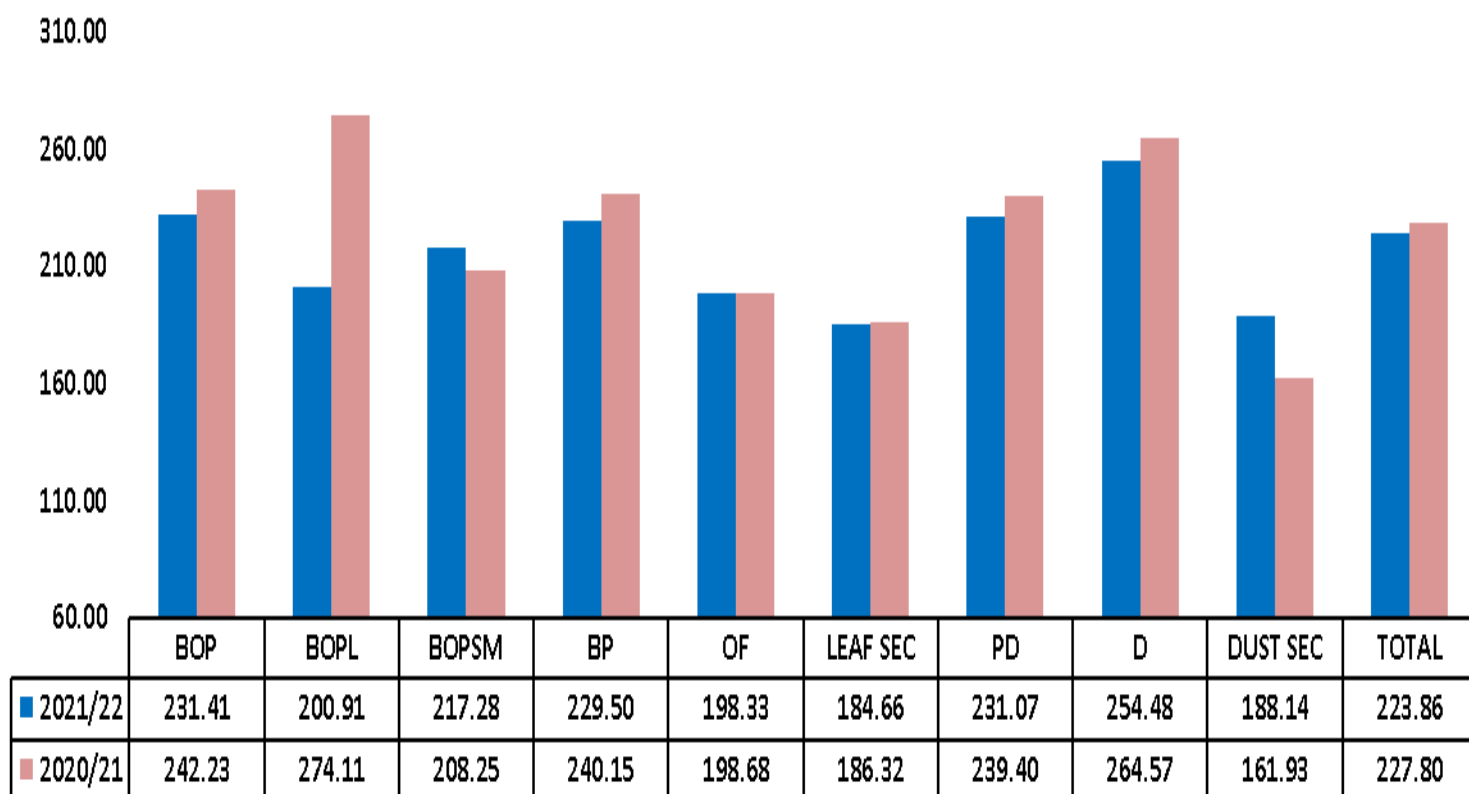
### AUCTION AVERAGES

	2021/22			2020/21			UP TO SALE 27		
	SALE 27	SALE 26	+/-	SALE 27	SALE 26	+/-	2021/22	2020/21	2019/20
CTC LEAF	224.25	245.61	-21.36	268.38	261.10	7.28	224.02	230.56	156.41
DUST	244.09	254.57	-10.48	263.23	216.21	47.02	223.40	218.67	160.06
TOTAL	229.40	247.99	-18.58	266.96	247.34	19.62	223.86	227.80	157.42
ORTHODOX	265.56	283.13	-17.57	336.30	313.11	23.19	253.50	300.03	258.21
DARJEELING	509.89	485.99	23.90	363.63	299.83	63.80	517.68	412.64	394.80
ALL TEAS	242.21	261.59	-19.38	298.47	271.89	26.58	237.50	258.99	189.33

### KOLKATA AUCTION AVERAGES

SALE		23	24	25	26	27	28
CTC LEAF	2021/22	230.80	235.78	235.79	245.61	224.25	
	2020/21	201.18	223.70	251.69	261.10	268.38	268.31
DUST	2021/22	219.65	237.60	246.59	254.57	244.09	
	2020/21	198.57	219.07	228.58	216.21	263.23	278.54
TOTAL	2021/22	227.46	236.20	238.71	247.99	229.40	
	2020/21	200.78	222.93	247.44	247.34	266.96	271.25
ORTHODOX	2021/22	248.17	260.51	275.64	283.15	265.56	
	2020/21	261.24	281.71	306.75	313.11	336.30	325.83
DARJEELING	2021/22	436.77	432.38	472.97	485.99	509.89	
	2020/21	440.70	387.23	399.61	299.83	363.63	565.11

## Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 27



### KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 27

GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	221940.2	306.04	78792.6	390.90	FBOP	1197795.1	253.73	485716.7	317.58	GBOP1/FBOP1	530102.1	186.88	171003.9	190.60
TGFOP	728220.8	289.77	289606.7	359.51	GFBOP	383824.8	247.79	100487.2	312.43	BOPF/GOF/FOF	484701.3	181.89	202369.9	244.80
GFOP	463035.3	297.62	171978.2	311.47	GBOP	583189.1	241.05	205826.9	305.96					
FOP	404514.6	257.52	108972.7	254.04	BPS	187973.3	275.64	89552.7	285.75					

### OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1,636,621	1,128,511	230.94	31%	1,145,361	807,292	250.98	30%	10,856,264	7,592,820	227.61	30%
FANNINGS	230,177	135,209	187.16	41%	373,085	227,430	236.35	39%	3,095,460	1,964,631	222.04	37%
LEAF SEC.	89,166	63,414	184.20	29%	54,766	40,936	191.15	25%	729,734	594,272	184.66	19%
LEAF TOTAL	1,955,963.2	1,327,134.4	224.25	32%	1,573,211.9	1,075,656.8	245.61	32%	14,681,457.8	10,151,723.3	224.02	31%
DUST	281,280	205,864	278.49	27%	448,002	348,770	263.08	22%	4,212,454	2,948,464	231.22	30%
DUST SEC.	425,673	260,138	216.86	39%	54,787	39,665	179.73	28%	951,615	653,811	188.14	31%
DUST TOTAL	706,952.3	466,002.8	244.09	34%	502,788.4	388,435.3	254.57	23%	5,164,069.0	3,602,275.6	223.40	30%
TOTAL	2,662,915.5	1,793,137.2	229.40	33%	2,076,000.4	1,464,092.2	247.99	29%	19,845,526.8	13,753,998.9	223.86	31%

### OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	263,178	244,860	295.14	7%	250,326	240,890	310.61	4%	2,856,805	2,682,067	284.73	6%
BROKENS	244,711	196,146	274.05	20%	225,405	208,730	289.44	7%	3,303,634	2,978,207	251.55	10%
FANNINGS	73,306	48,750	182.00	33%	57,229	43,547	194.84	24%	733,884	532,777	182.49	27%
SECONDARY	60,525	58,117	182.34	4%	47,611	46,095	194.36	3%	633,705	618,203	188.55	2%
ORTH. TOTAL	641,719.9	547,873.1	265.56	15%	580,571.3	539,262.3	283.13	7%	7,528,027.7	6,811,253.7	253.50	10%

### OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	30,598	21,297	713.62	30%	28,510	20,777	651.00	27%	195,247	130,012	756.57	33%
BROKENS	17,201	8,899	298.96	48%	15,449	9,088	295.80	41%	117,786	77,180	360.93	34%
FANNINGS	18,420	7,848	196.20	57%	20,951	7,170	248.88	66%	147,607	73,933	261.25	50%
DARI. TOTAL	66,219.3	38,044.4	509.89	43%	64,909.1	37,036.0	485.99	43%	460,641.3	281,126.1	517.68	39%

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1955963.2	1327134.4	224.25	32%	1573211.9	1075656.8	245.61	32%	14681457.8	10151723.3	224.02	31%
2020-21	787264.6	691561.7	268.38	12%	712250.0	613898.0	261.10	14%	4113496.4	3536629.8	230.56	14%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	706952.3	466002.8	244.09	34%	502788.4	388435.3	254.57	23%	5164069.0	3602275.6	223.40	30%
2020-21	297354.5	264139.9	263.23	11%	341508.4	271414.6	216.21	21%	1451334.9	1069417.7	218.67	26%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	641719.9	547873.1	265.56	15%	580571.3	539262.3	283.13	7%	7528027.7	6811253.7	253.50	10%
2020-21	813644.5	738889.7	336.30	9%	569365.6	482887.7	313.11	15%	2905767.2	2629781.5	300.03	9%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	66219.3	38044.4	509.89	43%	64909.1	37036.0	485.99	43%	460641.3	281126.1	517.68	39%
2020-21	41506.5	33196.5	363.63	20%	99012.2	65338.2	299.83	34%	395648.7	232577.7	412.64	41%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	3370854.7	2379054.6	242.21	29%	2721480.8	2040390.5	261.59	25%	27834195.7	20846378.6	237.50	25%
2020-21	1939770.1	1727787.8	298.47	11%	1722136.2	1433538.5	271.89	17%	8866247.2	7468406.7	258.99	16%

PRICE RANGE		CTC LEAF					DUST				
% OF TEAS SOLD	2021/22		UP TO SALE 27			2021/22		UP TO SALE 27			
	SALE 27	SALE 26	2021/22	2020/21	2019/20	SALE 27	SALE 26	2021/22	2020/21	2019/20	
	BELOW 160	29.83	20.51	17.78	12.02	59.90	21.92	16.39	19.00	21.95	52.64
BETWEEN 160.00-179.99	6.36	8.98	14.51	17.62	11.00	5.58	4.50	10.64	8.75	16.89	
BETWEEN 180.00-199.99	6.54	6.86	10.81	14.25	8.83	6.87	4.97	10.46	7.48	9.51	
BETWEEN 200.00-219.99	9.07	7.94	11.64	9.06	8.31	6.85	12.04	10.96	7.52	9.40	
BETWEEN 220.00-139.99	5.70	7.19	8.28	6.52	5.60	6.08	8.13	7.74	11.58	6.78	
BETWEEN 240.00-259.99	4.40	3.89	6.96	6.74	2.88	2.82	3.94	9.63	10.42	3.73	
BETWEEN 260.00-279.99	5.32	5.69	5.50	8.23	1.44	4.49	3.03	7.62	7.90	0.85	
ABOVE 280	32.78	38.94	24.52	25.56	2.04	45.39	47.00	23.95	24.40	0.20	

PRICE RANGE		ORTHODOX					PRICE RANGE		DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 27			% OF TEAS SOLD	2020/21		UP TO SALE 27		
	SALE 27	SALE 26	2021/22	2020/21	2019/20		SALE 27	SALE 26	2021/22		
	BELOW 200	16.06	9.87	14.17	9.57		12.40	BELOW 300.00	34.48	30.71	27.99
BETWEEN 200.00-219.99	3.63	3.99	4.14	2.74	5.80	BETWEEN 301.00-400.99	2.97	8.84	13.37		
BETWEEN 220.00-239.99	7.05	5.73	14.09	6.00	8.84	BETWEEN 401.00-500.99	13.30	6.84	11.22		
BETWEEN 240.00-259.99	17.66	14.08	23.75	5.49	13.90	BETWEEN 501.00-600.99	9.06	18.09	10.50		
BETWEEN 260.00-279.99	14.83	12.82	16.78	8.85	22.09	BETWEEN 601.00-700.99	16.83	16.99	14.69		
ABOVE 280	40.77	53.51	27.07	67.35	36.97	ABOVE 701.00	23.36	18.53	22.23		

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2021					LAST YEAR-2020					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
28	75731	36121	3858	25194	140904	25407	37259	2671	9381	74718	50324	-1138	1187	15813	66186
29	79216	49178	5253	29394	163041	31973	44586	5362	12783	94704	47243	4592	-109	16611	68337
30	92225	59230	4623	32614	188692	44208	46524	5148	17848	113728	48017	12706	-525	14766	74964
TOTAL	247172	144529	13734	87202	492637	101588	128369	13181	40012	283150	145584	16160	553	47190	209487

## Kolkata Monthly Price Movement All Teas

330.00  
300.00  
270.00  
240.00  
210.00  
180.00  
150.00  
120.00  
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2021	221.46	232.01	247.35	242.21								
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	137.77	111.02	98.24

## CTTA BUYING (ALL TEAS) FOR THE SALE 27

	CTC LEAF			DUST				TOTAL					
	SALE 27												
OFFER	1,955,963.2			Kgs	OFFER	706,952.3		Kgs	OFFER	2,662,915.5			Kgs
SOLD	1,327,134.4			Kgs	SOLD	466,002.8		Kgs	SOLD	1,793,137.2			Kgs
SOLD %	68%				SOLD %	66%			SOLD %	67%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
W.India	332,739.0	281.53	25%	HUL	157,528.4	302.65	34%	W.India	400,808.4	273.66	22%		
Local	234,727.0	175.46	18%	TCPL	82,443.0	234.36	18%	TCPL	300,405.2	218.88	17%		
TCPL	217,962.2	213.02	16%	W.India	68,069.4	235.24	15%	HUL	291,947.2	269.50	16%		
HUL	134,418.8	230.65	10%	N.India	51,776.6	150.47	11%	Local	254,993.6	172.40	14%		
Exports	133,150.2	203.53	10%	Exports	50,589.0	240.91	11%	Exports	183,739.2	213.82	10%		
N.India	101,731.4	209.58	8%	Local	20,266.6	137.01	4%	N.India	153,508.0	189.64	9%		
WI.Pack	84,759.2	216.62	6%	Packeteers	12,163.8	315.54	3%	WI.Pack	86,639.6	214.85	5%		
NI.Pack	30,742.2	263.04	2%	Others	13,400.6	150.50	3%	Others	42,125.4	184.20	2%		
Others	28,724.8	199.92	2%	S.India	5,421.2	218.21	1%	NI.Pack	33,206.0	264.25	2%		
S.India	15,737.6	180.92	1%	NI.Pack	2,463.8	279.35	1%	Packeteers	24,605.8	231.39	1%		
Packeteers	12,442.0	149.12	1%	WI.Pack	1,880.4	134.82	0%	S.India	21,158.8	190.47	1%		
Grand Total	1,327,134.4	224.25	100%	TOTAL	466,002.8	244.09	100%	TOTAL	1,793,137.2	229.40	100%		

	ORTHODOX			DARJEELING				
	SALE 27							
OFFER	641,719.9			Kgs	OFFER	66,219.3		Kgs
SOLD	547,873.1			Kgs	SOLD	38,044.4		Kgs
SOLD %	85%				SOLD %	57%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	158,416.4	281.11	29%	Local	13,119.6	379.34	34%	
Others	129,357.1	248.85	24%	Exports	11,736.2	645.77	31%	
Local	95,800.1	250.05	17%	TCPL	5,822.2	425.41	15%	
Exports	62,135.9	284.31	11%	Others	4,750.6	578.82	12%	
Other Exports	57,034.1	268.41	10%	Other Exports	1,402.4	544.82	4%	
N.India	13,810.3	261.20	3%	Domestic	594.4	818.25	2%	
Domestic	9,494.8	270.48	2%	C.India	542.6	588.05	1%	
HUL	9,415.7	252.87	2%	W.India	76.4	611.00	0%	
CIS	4,900.6	260.34	1%					
W.India	4,217.2	235.82	1%					
CONTINENT	3,290.9	307.77	1%					
TOTAL	547,873.1	265.56	100%	TOTAL	38,044.4	509.89	100%	

## ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 to 27

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
HOOKHMOL	39293	407.91	28330	399.04
HALMARI	91789	383.94	67138	383.78
SOTAI	23530	373.96	8197	363.04
HAJUA	35256	372.76	38755	394.28
DOOMUR DULLUNG	64850	366.09	46536	371.94
GATOONGA	94951	364.93	70674	360.54
SILONIBARI	96009	358.08	32107	288.62
KHARIKATIA	103228	351.43	73352	317.39
DUFLATING	26221	347.80	44171	343.03
GELAKEY	45086	345.70	18901	350.02
MOKRUNG	38305	343.24	26232	363.55
MOHOKUTIE	21551	341.99	19557	289.85
SOCKLATINGA	11355	341.86	23961	326.45
MAJULI	170414	337.94	68041	339.04
HIRAJULI	65173	337.72	50939	326.27
KOONMATAI 'B'	141949	337.23	170443	295.91
SALKATHONI	112976	336.67	47634	366.50
KAKAJANHIGHGROWN	76379	335.62	0	0.00
BORJAN	45420	334.55	59337	315.94
BANAMALIE	23521	328.62	22686	333.46
HAROOCHARAI	17237	328.14	11868	340.54
AMGOORIE	87522	326.94	22727	313.37
KOTALGOORIE	33144	326.65	18888	353.94
POWAIHIGHGROWN	44973	325.52	0	0.00
DUBBA	49772	324.07	14794	353.14

\* Above 10,000 Kgs.

## DOOARS BATTING ORDER (STAC+CTTA) Sale 14 to 27

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
PAHARGOOMIAH	137876	320.59	182810	291.40
DANGUAJHAR	131426	316.52	107513	272.18
CHULSA	103998	314.95	65378	278.66
DIANA (RAMBARI)	115272	312.56	54316	291.92
JITI	132557	311.76	207201	278.51
KARTICK	115284	310.53	77785	301.19
GHATIA ROYAL	192946	306.83	95268	301.26
ANANDAPURROYAL	95725	305.97	46147	277.06
CHALOUNI	99327	305.49	94612	280.06
KUMARGRAM	162883	303.91	132016	278.51
RYDAK	302292	303.49	141962	276.38
MEENGLAS	198077	299.38	120051	246.23
GULMA	180333	298.98	133606	302.75
HOPE	142603	298.56	176631	279.41
BARADIGHI	193649	294.02	157529	292.11
CHENGMARI	127476	289.53	156797	258.54
ARYAMAN SPECIAL	42392	289.16	18846	261.15
LEESH RIVER	211607	287.72	116526	262.69
AIBHEEL	344427	286.48	181514	267.94
BINAGURI	341304	284.59	248049	268.26
NANGDALA	113611	281.81	66038	287.94
SANKOS	158711	281.72	90930	263.21
GANDRAPARA	300126	280.26	212932	257.54
WASHABARI	183213	278.30	120849	261.77
HILLAROYALE	43406	277.01	0	0.00

\* Above 10,000 Kgs.